



EsperanzaHomes.com

The 10 Steps to

Building Your Esperanza Dream Home

Notes

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Customer may not proceed to the next meeting until the previous step has been completed and all documents signed.

It is important that all parties that are listed as "Purchasers" attend these meetings. Your Construction Manager and / or Sales Representative will notify you 3-4 days in advance of each meeting to arrange a specific date and time.

DISCLAIMER* ON CALENDAR AVAILABILITY AND APPROXIMATE TIMELINES

SPECIAL REQUESTS ADDS 2 WEEKS



- 1 Sign Contract**
- Determine which Subdivision you will build in.
 - Select Model & Elevation from our extensive catalog.
 - Pick your lot. *Lot restrictions apply*
 - House Orientation
 - Sign Contract

- 2 Finalize Options**
- Structural Options i.e. Third Car Garage, Optional Covered Patio *varies by floor plan & subdivision*
 - Flex Options i.e. Optional Powder Bath, Bedroom in Lieu of Study, 10x10 Flatwork.
 - Special Requests - Esperanza Homes gives you the opportunity to add a personal touch through our Special Request Process i.e. Add Pocket Doors in Lieu of Doors

- 3 Preliminary Plan Review**
- Review Preliminary Construction Plans with Sales Consultant
 - Sign off on PPR Plans confirming House Orientation, Model and Elevation, Options: Structural, Flex, & Special Requests.
 - Once PPR Plans are signed by customer, proceed to Design Selections Meeting.
 - No changes to Special Requests, Structural, or Flex options allowed once PPR is completed.

- 4 Design Selections Meeting**
- Personalization of your home with one of our Design Consultants in the Design Studio
 - Design Options:
 - Interior & Exterior Finishes i.e. Flooring, Countertops, Lighting, Plumbing, Cabinetry, Paint Color, Brick / Stucco Color, Window Color, etc.
 - Electrical Locations
 - Appliance Package
- 5 Final Design Review**
- Summarizing all your choices
 - Confirm all Design options features are correct
 - Accept or Deny any Design requests
 - Addendums are signed
 - Sign-Off on Design plans before the Pre-Construction Meeting.
 - Make a deposit on your selected Design Upgrades

- 6 Pre-Construction Meeting**
- Handoff from Pre-Construction to Construction
 - Introduction to Superintendent
 - Expectations set for the Construction process: Communication, Construction Timeline, & Construction Meetings.
 - Synopsis of Homeowner Orientation Manual
 - Review of Final Plans & Ratified Selections.

- 7 Frame Walk**
- Opportunity for customer to walk the home pre-drywall to confirm all Structural, Flex, Electrical, Plumbing, and Special Requests selected appear per addendums.
 - See home post-framing with mechanicals: electrical, HVAC, and plumbing prior to insulation and drywall.

- 8 Buyer Intro**
- In depth walk of your new completed Esperanza Homes' Home to introduce you to your home
 - Homeowner Orientation Manual
 - Chance to notate any concerns: blue tapes, or cosmetic items, on the Pending Buyer Intro Items List. This will be the final opportunity to list any items.
- 9 Buyer Sign-Off**
- Re-walk of the home to confirm any items listed in the Homeowner Orientation were corrected.

- 10 Closing**
- Receive Welcome Package, which includes keys, garage clickers, and a surprise!